## AUDIOLOGY SURVEY

## Annual Salaries

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## Executive Summary

In Fall 2018, the American Speech-Language-Hearing Association (ASHA) conducted a survey of audiologists. This survey was designed to provide information about salaries, working conditions, and service delivery, as well as to update and expand information gathered from previous Audiology Surveys.

The results are presented in a series of reports. This salary report is based on responses from audiologists in colleges and universities, hospitals, audiology franchises and retail chains, nonresidential health care facilities (including audiologists' and physicians' offices), and industry who received an annual salary. Data on audiologists who received an hourly wage are in a separate report.

## Highlights

- $72 \%$ of the respondents received an annual salary.
- Median salary was $\$ 83,843$ for audiologists who worked 9 or 10 months (academic year) and $\$ 80,000$ for those who worked 11 or 12 months (calendar year).
- Median calendar year salary was as follows:
- \$79,095 for clinical service providers; $\$ 81,769$ for audiologists in sales/training/technical support; $\$ 84,609$ for university faculty and clinical educators; and $\$ 104,293$ for those who were administrators, supervisors, or directors
- \$80,721 for audiologists with a master's degree; $\$ 79,072$ with an AuD; and $\$ 112,705$ with a PhD
- \$72,000 for those with 1-3 years of experience
- \$80,000 for women and $\$ 91,925$ for men
- \$110,000 for audiologists in California
- $\$ 82,500$ for audiologists in cities and urban areas
- \$84,000 for private practice owners
- Median academic year salary was as follows:
- \$84,982 for audiologists who were university faculty and clinical educators
- \$80,000 for women
- $\$ 85,710$ for audiologists in cities and urban areas
- The median commission was $\$ 82,872$ for audiologists who were paid primarily on commission.

Respondents
Salary Basis

Primary Employment Facility

The data in this report were gathered from 1,756 audiologists who responded to the ASHA 2018 Audiology Survey. Of the 1,615 respondents who reported how they were paid, $72 \%$ reported that they primarily received an annual salary, $25 \%$ primarily received an hourly wage, and $2 \%$ primarily received a commission (see Figure 1 and Appendix Table 1). Of the audiologists who received an annual salary, most ( $95 \%$ ) reported that they worked for a calendar year of 11-12 months, whereas $6 \%$ worked for a 9- to 10month academic year (see Appendix Table 2).

Figure 1: Primarily Annual Salary, Hourly Wage, or Commission


Annual
$\square$ Hourly
乙 Commission

Note. $n=1,615$.

In order to have sufficient respondents from each type of facility, those with small numbers of audiologists were oversampled. The result was that more than half ( $53 \%$ ) of the respondents worked in nonresidential health care facilities, which included clients' homes, private physicians' offices, audiologists' offices, and speech and hearing centers. More than one quarter ( $28 \%$ ) worked in hospitals. Most of the remainder worked in colleges and universities (9\%). A few worked in industry ( $5 \%$ ) and in audiology franchises or retail chains (4\%), and 2\% selected the other category response (see Figure 2 and Appendix Table 3).

Data for the first five types of facilities will be detailed separately in subsequent analyses. Although data from the other category will not be presented separately, individuals who selected this category will be included in the All facility types column in the appended tables.


Note. Nonres $=$ Nonresidential. $n=1,643$.

Revised
Question Wording

## Basic Salary

Wording of the salary questions has been changed. Prior to 2010, bonuses and commissions were to be included in the basic salary. Beginning with the 2010 survey, however, they were to be excluded, and their amounts were determined in separate questions. In addition, prior to 2014, respondents were asked whether they were paid on an hourly basis or an annual basis; in 2014, the response options were changed to primarily per hour, primarily annual salary, or primarily commission. These changes may account for some of the differences among median salaries across years.

Also, audiologists who work in schools were not included in this survey because educational audiologists have been included in the Schools Surveys for several years. It was decided that the questions on the Schools Surveys were a better match for educational audiologists than were the questions on the Audiology Survey, so educational audiologists are no longer included in the Audiology Survey sample.

To protect anonymity and reduce variability, the minimum number of respondents required in a cell is 25 .

The median academic year salary ( $\$ 83,843$ overall) was made up largely ( $87 \%$ ) of audiologists employed by colleges and universities (\$84,869; see Appendix Table 4).

Primary
Employment Facility

Primary
Employment Function

The median calendar year salary was \$80,000 (see Appendix Table 4), ranging from $\$ 73,157$ in audiology franchises and retail chains to \$89,000 in hospitals (see Figure 3).


Note. Nonres = Nonresidential. $n=936$.

The overwhelming majority ( $81 \%$ ) of respondents were employed as clinical service providers. (Data do not appear in any table.) Median calendar year salaries ranged from \$79,095 for clinical service providers to $\$ 104,293$ for administrators, supervisors, and directors (see Figure 4 and Appendix Table 5).

Figure 4: Median Annual Salaries, by Primary Employment Function


Note. $n=957$.

Of respondents employed for a calendar year, those with a master's degree reported a median salary of $\$ 80,721$; those with an AuD degree as the only doctorate, $\$ 79,072$; and those with a PhD as the only doctorate, $\$ 112,705$. There were too few respondents with multiple doctorates to report their salaries (see Figure 5).


Note. $n=930$.

Median calendar year salaries by highest degree and type of facility ranged from

- \$70,097 in nonresidential health care facilities to \$92,000 in hospitals for those with a master's degree and
- $\$ 74,890$ for those in audiology franchises or retail chains to \$75,000 in nonresidential health care facilities, $\$ 75,564$ in colleges and universities, $\$ 83,000$ in industry, and $\$ 85,000$ in hospitals for those with an $A u D$ (see Appendix Table 6).


So few respondents reported academic year salaries that results cannot be presented by highest degree. This may be because schools were not included as a type of facility in the ASHA 2018 Audiology Survey.

Years of Experience

Sex
Median calendar year salaries tended to increase with experience, although not in a straight line. For audiologists who had 1-3 years of experience, the median salary was $\$ 72,000$. With 28 or more years of experience, the median was \$90,000 (see Figure 6 and Appendix Table 7).


Note. $n=948$.
The only years-of-experience category that had sufficient respondents to report median academic year salaries was 25 or more years ( $\$ 94,800$; not shown in any table).

The median calendar year salary was $\$ 80,000$ for women and $\$ 91,925$ for men. The highest median calendar year salaries for both women $(\$ 85,860)$ and men $(\$ 95,000)$ were in hospitals (see Appendix Table 8).

Median academic year salaries were the same as calendar year salaries for women ( $\$ 80,000 ; n=38$ ). Too few men reported an academic year salary for ASHA to be able to report their salaries. (Data do not appear in any table.)

As has been shown above, employment function, highest degree, years of experience, and sex have an effect on salaries. Among all of the respondents to this survey - regardless of whether they received an annual salary, hourly wage, or commission - men were more likely than women to be in categories associated with higher salaries.

- Function $(p=.000)$ :
- $12 \%$ of men and $6 \%$ of women were college/ university faculty or clinical educators.
- $11 \%$ of men and $5 \%$ of women were administrators, supervisors, or directors.
- Highest degree ( $p=.000$ ):
- $22 \%$ of men and $5 \%$ of women held a PhD degree.
- Years of experience ( $p=.000$ ):
- Average (mean) number of years of experience was 26 for men, 20 for women.

More than one quarter of the states (29\%) had sufficient numbers of respondents to enable reporting of median calendar year salaries. Of that group, the highest median salary was reported in California (see Table 1). In addition, three states were on the cusp of being reported, with 24 respondents providing their calendar year salaries.

| Table 1: Median Calendar Year Salaries, by State |  |  |  |
| :--- | ---: | :--- | ---: |
| California | $\mathbf{\$ 1 1 0 , 0 0 0}$ | Ohio | $\$ 79,000$ |
| New Jersey | $\$ 89,236$ | Minnesota | $\$ 78,000$ |
| New York | $\$ 84,000$ | Illinois | $\$ 77,032$ |
| Missouri | $\$ 82,582$ | Michigan | $\$ 76,760$ |
| Tennessee | $\$ 81,233$ | North Carolina | $\$ 75,885$ |
| Arizona | $\$ 81,161$ | Florida | $\$ 75,000$ |
| Massachusetts | $\$ 80,000$ | Pennsylvania | $\$ 72,736$ |
| Texas | $\$ 79,396$ |  |  |

Note. $n=592$.

Population

## Private Practice

## Student Debt

Median calendar year salaries varied by population setting:

- $\$ 82,500$ in city / urban areas
- $\$ 80,000$ in the suburbs
- \$75,000 in rural areas (see Appendix Table 9)

Audiologists in cities and urban areas reported median academic year salaries of $\$ 85,710(n=31)$. (Data do not appear in any table.) So few audiologists in suburban and rural locations reported academic year salaries that those results cannot be included.

Private practice owners reported a median calendar year salary of $\$ 84,000(n=199)$. Audiologists who were employed full time as salaried employees in a private practice reported a median salary of $\$ 73,808(n=189)$. (Data do not appear in any table.)

Additional data on audiologists employed in private practice can be found in the ASHA 2018 Audiology Survey Private Practice report.

Nearly one quarter ( $22 \%$ ) of all of the audiologists who responded to the survey - regardless of whether they received an annual salary, hourly wage, or commission - reported that they had unpaid student debt. The median amount of unpaid debt was $\$ 60,000$, and the mean was $\$ 73,298(n=385)$. The median student debt was $\$ 60,000$ for audiologists who were clinical service providers
( $n=312$ ). Debt amounts decreased with age (see Table 2).

| Table 2: Median and Mean Student Debt, by Age |  |  |  |
| :--- | ---: | ---: | ---: |
| Age | Median Debt | Mean Debt | $\boldsymbol{n}$ |
| 30 or younger | $\$ 100,000$ | $\$ 101,238$ | 84 |
| $31-35$ years | $\$ 70,000$ | $\$ 81,811$ | 101 |
| $36-40$ years | $\$ 58,000$ | $\$ 67,385$ | 99 |
| $41-45$ years | $\$ 30,213$ | $\$ 54,727$ | 63 |
| 46 years or older | $\$ 29,050$ | $\$ 35,424$ | 36 |

Note. $n=383$.

## Commission

Of the survey respondents who were paid primarily on an annual basis, 231 indicated that during the previous 12 months, they had received a median commission of $\$ 20,000$. The median commission was $\$ 12,270(n=92)$ for respondents who received primarily an hourly wage and was $\$ 82,872$ for those who worked primarily for commission ( $n=29$ ).

For audiologists who were paid primarily on an annual basis, the median percentage of commission on product sales was $8 \%$, and the mean was $16 \%(n=173)$. The median percentage was $27 \%$ and the mean was $41 \%$ for audiologists who were paid primarily on commission ( $n=26$ ).


A total of 509 audiologists who were employed full or part time reported receiving bonuses during the previous 12 months.
Regardless of whether they received an annual salary, hourly wage, or commission, the median amount of their bonus was $\$ 2,000$, and the mean was $\$ 9,569$. Three types of facilities had a sufficient number of respondents to report their means ( $p=.015$ ):

- \$5,250 in hospitals $(n=121)$
- \$10,176 in nonresidential health care facilities $(n=320)$
- \$14,348 in industry $(n=32)$

The median bonus amount was $\$ 3,000$, and the mean was $\$ 11,851$ for the 358 audiologists who were employed full or part time and received an annual salary. Three types of facilities had a sufficient number of respondents to report their means ( $p=.029$ ):

- $\$ 5,734$ in hospitals $(n=93)$
- \$13,668 in nonresidential health care facilities $(n=204)$
- $\$ 14,829$ in industry $(n=30)$


## Survey Notes and Methodology

Response Rate

Audiology Survey Reports

The Audiology Survey has been fielded in even-numbered years since 2004 to gather information of interest to the profession. Members, volunteer leaders, and staff rely on data from the survey to better understand the priorities and needs of audiologists.

A stratified random sample was used to select 4,500 ASHAcertified audiologists for this survey from a population of 8,293 audiologists. They were stratified on the basis of type of facility and private practice.

The survey was mailed in September 2018. Second and third mailings followed, at approximately 4 -week intervals, to individuals who had not responded to earlier mailings.

Of the original 4,500 audiologists in the sample, 44 had undeliverable addresses, nine were retired, and 27 were no longer employed in eligible facilities, leaving 4,420 possible respondents. The actual number of respondents was 1,756 , resulting in a $39.7 \%$ response rate.

Because facilities with fewer audiologists (such as industry) were oversampled and those with many audiologists (e.g., nonresidential health care facilities) were undersampled, ASHA used weighting when presenting data to reflect the actual distribution of audiologists in each type of facility within ASHA.

Results from the ASHA 2018 Audiology Survey are presented in a series of reports:

- Annual Salaries
- Hourly Wages
- Clinical Focus Patterns
- Private Practice
- Survey Summary Report
- Survey Methodology, Respondent Demographics, and Glossary


## Suggested Citation

## Resources

## Additional Information

Thank You!

American Speech-Language-Hearing Association. (2019). 2018
Audiology Survey report: Annual salaries. Retrieved from www.asha.org.

Salary data may also be available from other sources, such as state associations and state departments of labor. Suggested websites include the following:

Bureau of Labor Statistics, U.S. Department of Labor. (2017).
Overview of BLS statistics by occupation. Retrieved from www.bls.gov/bls/occupation.htm (audiologists are classified as occupation code 29-1181)

Bureau of Labor Statistics, U.S. Department of Labor. (2017). Healthcare - Audiologists. Retrieved from www.bls.gov/ooh/healthcare/audiologists.htm

Council of Academic Programs in Communication Sciences and Disorders. (2016). 2016 salary survey. Retrieved from www.capcsd.org/salarysurvey.html

Salary.com. (2019). Audiologist salaries. Retrieved from www1.salary.com/Audiologist-Salary.html

For billing and reimbursement, please refer to the following: American Speech-Language-Hearing Association. (2019). Billing and reimbursement. Retrieved from www.asha.org/practice/reimbursement

For additional information regarding the ASHA 2018 Audiology Survey, please contact ASHA's audiology practices unit at audiology@asha.org. To learn more about how the Association is working on behalf of ASHA-certified audiologists, visit ASHA's website at www.asha.org/aud/.

Without the generous cooperation of the members who participate in our surveys, ASHA could not fulfill its mission to provide vital information about the professions and discipline to the Association membership and public. Thank you!

## Appendix

## Table 1: Salary Basis

Income data are used to provide information to members, students, policymakers, and others with a vested interest in the topic. Your responses will be reported in aggregate form only.

| 10. How are you paid in your main job? Select one response only. Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time or part time |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Response | Facility type |  |  |  |  |  |
|  | $\begin{aligned} & \text { All facility } \\ & \text { types } \\ & (n=1,615) \end{aligned}$ | College/ university $(n=142)$ | Hospital $(n=447)$ | Franchise/ retail chain $(n=66)$ | Nonres. health care $(n=851)$ | Industry $(n=77)$ |
| Primarily per hour | 25.3 | 4.2 | 26.2 | 24.2 | 30.4 | 10.4 |
| Primarily annual salary <br> (SKIP to Q. 13.) | 72.4 | 95.8 | 73.2 | 71.2 | 66.0 | 88.3 |
| Primarily commission (SKIP to Q. 15.) | 2.3 | 0.0 | 0.7 | 4.5 | 3.5 | 1.3 |
|  |  | Too many cells (20\%) have an expected count of less than 5. Conclusion: Too little data are available in some facility categories to test whether responses vary by facility type. |  |  |  |  |

## Table 2: Academic Year or Calendar Year



## Table 3: Facilities

| 8. Although you may work in several types of facilities, select the one type of building that best describes where you work all or most of the time. For individuals who work in private practice or multiple settings, select the type of building in which you deliver most of your services. Only one response can be accepted. <br> Analyses limited to respondents who met the following criteria: <br> - CCC-A <br> * Employed full time or part time |  |
| :---: | :---: |
| Facility | Percentages $(n=1,643)$ |
| College/university | 8.7 |
| Hospital (general, pediatric, military, VA) | 27.5 |
| Audiology franchise, retail chain | 4.1 |
| Nonresidential health care facility (includes audiologists' and physicians' offices) | 53.3 |
| Industry (hearing aid manufacturing, hearing conservation) | 4.7 |
| Other, specify: | 1.7 |

ASHA 2018 Audiology Survey: Annual Salaries

## Table 4: Salaries, by Facility

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Worked 9-10 months (academic year) |  |  |  |  |  |  |
|  | $n=57$ | $n=47$ | $n=2$ | $n=0$ | $n=5$ | $n=0$ |
| 25th percentile | \$70,000 | \$70,033 | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) |
| 50th percentile (Median) | \$83,843 | \$84,869 |  |  |  |  |
| 75th percentile | \$96,000 | \$97,651 |  |  |  |  |
| Mean | \$87,047 | \$86,457 |  |  |  |  |
| Standard deviation | \$29,310 | \$26,115 |  |  |  |  |
| Mode | \$80,000 | \$80,000 |  |  |  |  |
| Worked 11-12 months (calendar year) |  |  |  |  |  |  |
|  | $n=953$ | $n=78$ | $n=279$ | $n=39$ | $n=479$ | $n=61$ |
| 25th percentile | \$70,000 | \$70,889 | \$77,889 | \$64,296 | \$65,000 | \$75,000 |
| 50th percentile (Median) | \$80,000 | \$84,969 | \$89,000 | \$73,157 | \$75,000 | \$84,431 |
| 75th percentile | \$95,272 | \$103,711 | \$100,000 | \$83,235 | \$87,029 | \$101,810 |
| Mean | \$86,694 | \$93,643 | \$90,858 | \$74,819 | \$83,624 | \$91,111 |
| Standard deviation | \$33,330 | \$35,763 | \$20,206 | \$17,389 | \$39,398 | \$32,658 |
| Mode | \$80,000 | \$65,000 | \$100,000 | \$80,000 | \$70,000 | \$83,000 |
|  |  | Statistical significance: $F(4,931)=4.5, p=.001$ <br> Conclusion: There is adequate evidence from the data to say that the responses vary by facility type. |  |  |  |  |

## Table 5: Calendar Year Salaries, by Function

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Clinical service provider |  |  |  |  |  |  |
|  | $n=749$ | $n=14$ | $n=241$ | $n=35$ | $n=452$ | $n=1$ |
| 25th percentile | \$69,000 | ( $n<25$ ) | \$75,000 | \$60,000 | \$65,000 | ( $n<25$ ) |
| 50th percentile (Median) | \$79,095 |  | \$85,000 | \$72,596 | \$75,000 |  |
| 75th percentile | \$92,000 |  | \$97,565 | \$85,000 | \$86,211 |  |
| College/university faculty/clinical educator |  |  |  |  |  |  |
|  | $n=48$ | $n=47$ | $n=0$ | $n=0$ | $n=1$ | $n=0$ |
| 25th percentile | \$72,000 | \$71,985 | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) |
| 50th percentile (Median) | \$83,739 | \$82,896 |  |  |  |  |
| 75th percentile | \$101,167 | \$100,000 |  |  |  |  |
| (Table 5 continues on next page.) |  |  |  |  |  |  |

## Table 5 Continued: Calendar Year Salaries, by Function

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Researcher |  |  |  |  |  |  |
|  | $n=19$ | $n=5$ | $n=6$ | $n=0$ | $n=0$ | $n=8$ |
| 25th percentile | $(n<25)$ | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) |
| 50th percentile (Median) |  |  |  |  |  |  |
| 75th percentile |  |  |  |  |  |  |
| Consultant |  |  |  |  |  |  |
|  | $n=7$ | $n=0$ | $n=0$ | $n=0$ | $n=1$ | $n=6$ |
| 25th percentile | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) |
| 50th percentile (Median) |  |  |  |  |  |  |
| 75th percentile |  |  |  |  |  |  |
| (Table 5 continues on next page.) |  |  |  |  |  |  |

## Table 5 Continued: Calendar Year Salaries, by Function

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Facility type |  |  |  |  |  |  |
| Salary | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Administrator/supervisor/director |  |  |  |  |  |  |
|  | $n=73$ | $n=11$ | $n=27$ | $n=2$ | $n=20$ | $n=7$ |
| 25th percentile | \$80,449 | ( $n<25$ ) | \$90,000 | ( $n<25$ ) | $(n<25)$ | $(n<25)$ |
| 50th percentile (Median) | \$104,293 |  | \$107,607 |  |  |  |
| 75th percentile | \$135,250 |  | \$137,014 |  |  |  |
| Sales/training/technical support |  |  |  |  |  |  |
|  | $n=48$ | $n=0$ | $n=2$ | $n=2$ | $n=3$ | $n=36$ |
| 25th percentile | \$73,000 | $(n<25)$ | ( $n<25$ ) | ( $n<25$ ) | $(n<25)$ | \$74,087 |
| 50th percentile (Median) | \$81,769 |  |  |  |  | \$82,391 |
| 75th percentile | \$96,995 |  |  |  |  | \$93,578 |

Table 6: Calendar Year Salaries, by Highest Degree

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Master's degree |  |  |  |  |  |  |
|  | $n=161$ | $n=4$ | $n=53$ | $n=12$ | $n=80$ | $n=12$ |
| 25th percentile | \$66,129 | ( $n<25$ ) | \$83,874 | ( $n<25$ ) | \$61,659 | ( $n<25$ ) |
| 50th percentile (Median) | \$80,721 |  | \$92,000 |  | \$70,097 |  |
| 75th percentile | \$95,000 |  | \$100,000 |  | \$85,000 |  |
| AuD as only doctoral degree |  |  |  |  |  |  |
|  | $n=707$ | $n=44$ | $n=203$ | $n=26$ | $n=377$ | $n=44$ |
| 25th percentile | \$70,000 | \$67,534 | \$75,000 | \$67,076 | \$65,000 | \$74,440 |
| 50th percentile (Median) | \$79,072 | \$75,564 | \$85,000 | \$74,890 | \$75,000 | \$83,000 |
| 75th percentile | \$91,000 | \$94,047 | \$96,373 | \$81,045 | \$86,904 | \$95,194 |
|  |  |  |  |  | able 6 continue | next page.) |

## Table 6 Continued: Calendar Year Salaries, by Highest Degree

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facility type |  |  |  |  |  |
| Salary | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| PhD as only doctoral degree |  |  |  |  |  |  |
|  | $n=62$ | $n=22$ | $n=15$ | $n=1$ | $n=17$ | $n=4$ |
| 25th percentile | \$85,599 | $(n<25)$ | $(n<25)$ | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) |
| 50th percentile (Median) | \$112,705 |  |  |  |  |  |
| 75th percentile | \$150,000 |  |  |  |  |  |

Table 7: Median Calendar Year Salaries, by Years of Experience

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Years | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
|  | $n=948$ | $n=78$ | $n=278$ | $n=40$ | $n=477$ | $n=61$ |
| 1-3 | \$72,000 | $(n<25)$ | \$72,000 | ( $n<25$ ) | \$71,545 | ( $n<25$ ) |
| 4-6 | \$72,000 |  | \$74,106 |  | \$70,000 |  |
| 7-9 | \$77,135 |  | \$83,000 |  | \$75,410 |  |
| 10-12 | \$81,423 |  | \$91,737 |  | \$71,000 |  |
| 13-15 | \$84,172 |  |  |  | \$78,500 |  |
| 16-18 | \$76,000 |  | \$91,263 |  | \$75,000 |  |
| 19-21 | \$80,000 |  |  |  | \$72,908 |  |
| 22-24 | \$85,000 |  | $(n<25)$ |  | ( $n<25$ ) | \$90,000 |
| 25-27 | \$85,000 | \$99,914 |  |  | \$80,000 |  |
| 28 or more | \$90,000 |  | \$95,000 |  | \$81,871 |  |

## Table 8: Calendar Year Salaries, by Sex

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Female |  |  |  |  |  |  |
|  | $n=785$ | $n=61$ | $n=232$ | $n=29$ | $n=395$ | $n=55$ |
| 25th percentile | \$70,000 | \$69,400 | \$76,000 | \$60,167 | \$65,000 | \$75,000 |
| 50th percentile (Median) | \$80,000 | \$81,226 | \$85,860 | \$72,816 | \$75,000 | \$83,000 |
| 75th percentile | \$92,000 | \$98,393 | \$98,000 | \$80,995 | \$84,000 | \$100,058 |
| Male |  |  |  |  |  |  |
|  | $n=167$ | $n=18$ | $n=47$ | $n=10$ | $n=85$ | $n=6$ |
| 25th percentile | \$73,123 | ( $n<25$ ) | \$84,000 | ( $n<25$ ) | \$65,340 | ( $n<25$ ) |
| 50th percentile (Median) | \$91,925 |  | \$95,000 |  | \$90,000 |  |
| 75th percentile | \$123,524 |  | \$111,507 |  | \$130,000 |  |

## Table 9: Calendar Year Salaries, by Population Setting

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary | Facility type |  |  |  |  |  |
|  | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| City/urban area |  |  |  |  |  |  |
|  | $n=519$ | $n=43$ | $n=198$ | $n=18$ | $n=215$ | $n=30$ |
| 25th percentile | \$72,000 | \$72,000 | \$78,326 | ( $n<25$ ) | \$67,394 | \$80,001 |
| 50th percentile (Median) | \$82,500 | \$82,067 | \$89,000 |  | \$75,000 | \$85,000 |
| 75th percentile | \$97,561 | \$106,371 | \$100,000 |  | \$90,000 | \$104,297 |
| Suburban area |  |  |  |  |  |  |
|  | $n=308$ | $n=27$ | $n=56$ | $n=15$ | $n=187$ | $n=24$ |
| 25th percentile | \$66,102 | \$67,303 | \$72,567 | ( $n<25$ ) | \$65,000 | ( $n<25$ ) |
| 50th percentile (Median) | \$80,000 | \$84,694 | \$89,941 |  | \$76,000 |  |
| 75th percentile | \$92,407 | \$100,000 | \$100,077 |  | \$85,000 |  |
| (Table 9 continues on next page.) |  |  |  |  |  |  |

## Table 9 Continued: Calendar Year Salaries, by Population Setting

| 13. What is your base annual salary, before deductions, for your main job? Bonuses and commissions will be asked about in separate questions. <br> Analyses limited to respondents who met the following criteria: <br> * CCC-A <br> * Employed full time <br> * Annual salary of at least \$1 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facility type |  |  |  |  |  |
| Salary | All facility types | College/ university | Hospital | Franchise/ retail chain | Nonres. health care | Industry |
| Rural area |  |  |  |  |  |  |
|  | $n=112$ | $n=8$ | $n=22$ | $n=6$ | $n=72$ | $n=3$ |
| 25th percentile | \$65,000 | ( $n<25$ ) | ( $n<25$ ) | ( $n<25$ ) | \$60,000 | ( $n<25$ ) |
| 50th percentile (Median) | \$75,000 |  |  |  | \$72,000 |  |
| 75th percentile | \$97,759 |  |  |  | \$85,077 |  |

