



# **Annual Salaries**

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# Executive Summary

In Fall 2018, the American Speech-Language-Hearing Association (ASHA) conducted a survey of audiologists. This survey was designed to provide information about salaries, working conditions, and service delivery, as well as to update and expand information gathered from previous Audiology Surveys.

The results are presented in a series of reports. This salary report is based on responses from audiologists in colleges and universities, hospitals, audiology franchises and retail chains, nonresidential health care facilities (including audiologists' and physicians' offices), and industry who received an annual salary. Data on audiologists who received an hourly wage are in a separate report.

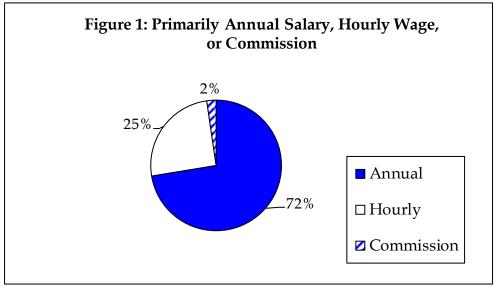
#### Highlights

- 72% of the respondents received an annual salary.
- Median salary was \$83,843 for audiologists who worked 9 or 10 months (academic year) and \$80,000 for those who worked 11 or 12 months (calendar year).
- Median *calendar* year salary was as follows:
  - \$79,095 for clinical service providers; \$81,769 for audiologists in sales/training/technical support; \$84,609 for university faculty and clinical educators; and \$104,293 for those who were administrators, supervisors, or directors
  - \$80,721 for audiologists with a master's degree;
     \$79,072 with an AuD; and \$112,705 with a PhD
  - \$72,000 for those with 1–3 years of experience
  - \$80,000 for women and \$91,925 for men
  - o \$110,000 for audiologists in California
  - o \$82,500 for audiologists in cities and urban areas
  - \$84,000 for private practice owners
- Median *academic* year salary was as follows:
  - \$84,982 for audiologists who were university faculty and clinical educators
  - \$80,000 for women
  - \$85,710 for audiologists in cities and urban areas
- The median commission was \$82,872 for audiologists who were paid primarily on commission.

## Respondents

Salary Basis

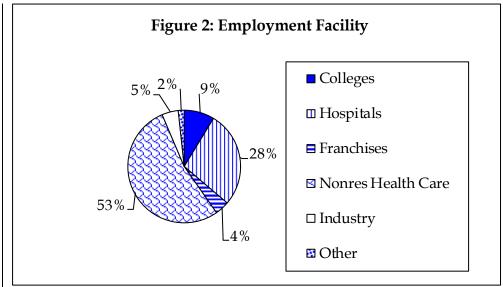
The data in this report were gathered from 1,756 audiologists who responded to the *ASHA 2018 Audiology Survey*. Of the 1,615 respondents who reported how they were paid, 72% reported that they primarily received an annual salary, 25% primarily received an hourly wage, and 2% primarily received a commission (see Figure 1 and Appendix Table 1). Of the audiologists who received an annual salary, most (95%) reported that they worked for a calendar year of 11–12 months, whereas 6% worked for a 9- to 10-month academic year (see Appendix Table 2).



*Note.* n = 1,615.

Primary Employment Facility In order to have sufficient respondents from each type of facility, those with small numbers of audiologists were oversampled. The result was that more than half (53%) of the respondents worked in nonresidential health care facilities, which included clients' homes, private physicians' offices, audiologists' offices, and speech and hearing centers. More than one quarter (28%) worked in hospitals. Most of the remainder worked in colleges and universities (9%). A few worked in industry (5%) and in audiology franchises or retail chains (4%), and 2% selected the *other* category response (see Figure 2 and Appendix Table 3).

Data for the first five types of facilities will be detailed separately in subsequent analyses. Although data from the *other* category will not be presented separately, individuals who selected this category will be included in the *All facility types* column in the appended tables.



*Note*. Nonres = Nonresidential. n = 1,643.

## Revised Question Wording

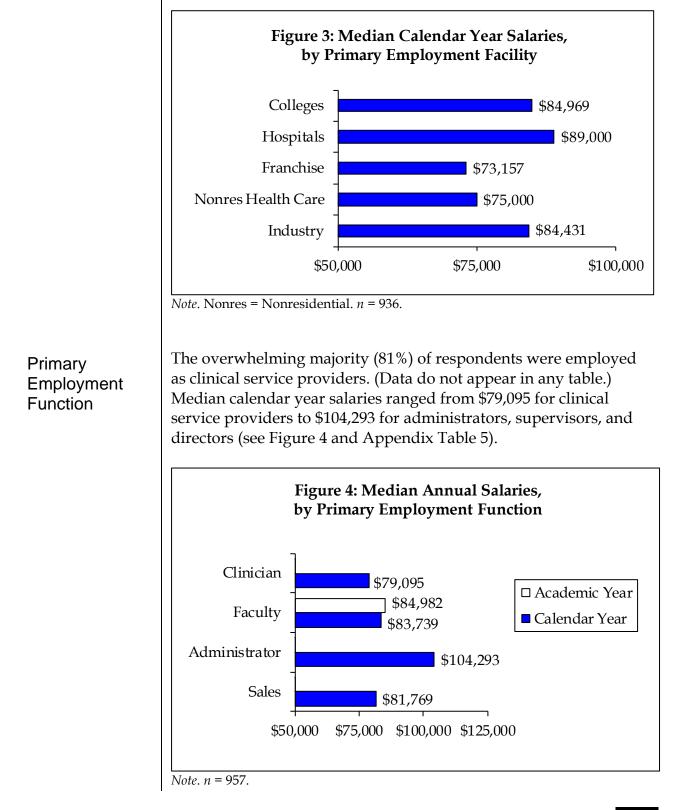
Wording of the salary questions has been changed. Prior to 2010, bonuses and commissions were to be included in the basic salary. Beginning with the 2010 survey, however, they were to be excluded, and their amounts were determined in separate questions. In addition, prior to 2014, respondents were asked whether they were paid on an hourly basis or an annual basis; in 2014, the response options were changed to *primarily per hour*, *primarily annual salary*, or *primarily commission*. These changes may account for some of the differences among median salaries across years.

Also, audiologists who work in schools were not included in this survey because educational audiologists have been included in the Schools Surveys for several years. It was decided that the questions on the Schools Surveys were a better match for educational audiologists than were the questions on the Audiology Survey, so educational audiologists are no longer included in the Audiology Survey sample.

To protect anonymity and reduce variability, the minimum number of respondents required in a cell is 25.

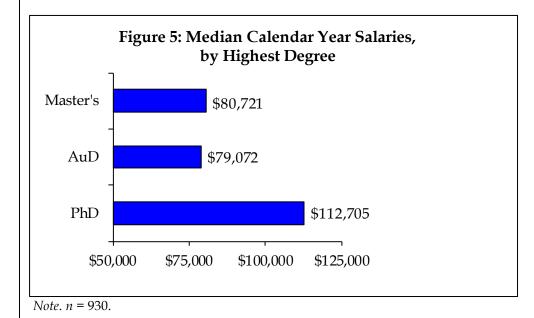
Basic Salary The median academic year salary (\$83,843 overall) was made up largely (87%) of audiologists employed by colleges and universities (\$84,869; see Appendix Table 4).

Primary Employment Facility The median calendar year salary was \$80,000 (see Appendix Table 4), ranging from \$73,157 in audiology franchises and retail chains to \$89,000 in hospitals (see Figure 3).



## **Highest Degree**

Of respondents employed for a calendar year, those with a master's degree reported a median salary of \$80,721; those with an AuD degree as the only doctorate, \$79,072; and those with a PhD as the only doctorate, \$112,705. There were too few respondents with multiple doctorates to report their salaries (see Figure 5).



Median calendar year salaries by highest degree and type of facility ranged from

- \$70,097 in nonresidential health care facilities to \$92,000 in hospitals for those with a *master's degree* and
- \$74,890 for those in audiology franchises or retail chains to \$75,000 in nonresidential health care facilities, \$75,564 in colleges and universities, \$83,000 in industry, and \$85,000 in hospitals for those with an *AuD* (see Appendix Table 6).



So few respondents reported academic year salaries that results cannot be presented by highest degree. This may be because schools were not included as a type of facility in the *ASHA 2018 Audiology Survey*.

### Years of Experience

Median calendar year salaries tended to increase with experience, although not in a straight line. For audiologists who had 1–3 years of experience, the median salary was \$72,000. With 28 or more years of experience, the median was \$90,000 (see Figure 6 and Appendix Table 7).



*Note. n* = 948.

The only years-of-experience category that had sufficient respondents to report median academic year salaries was 25 *or more years* (\$94,800; not shown in any table).

The median calendar year salary was \$80,000 for women and \$91,925 for men. The highest median calendar year salaries for both women (\$85,860) and men (\$95,000) were in hospitals (see Appendix Table 8).

Median academic year salaries were the same as calendar year salaries for women (\$80,000; n = 38). Too few men reported an academic year salary for ASHA to be able to report their salaries. (Data do not appear in any table.)

Sex

As has been shown above, employment function, highest degree, years of experience, and sex have an effect on salaries. Among all of the respondents to this survey — regardless of whether they received an annual salary, hourly wage, or commission — men were more likely than women to be in categories associated with higher salaries.

- Function (*p* = .000):
  - 12% of men and 6% of women were college/ university faculty or clinical educators.
  - 11% of men and 5% of women were administrators, supervisors, or directors.
- Highest degree (*p* = .000):
  - 22% of men and 5% of women held a PhD degree.
- Years of experience (*p* = .000):
  - Average (mean) number of years of experience was 26 for men, 20 for women.



More than one quarter of the states (29%) had sufficient numbers of respondents to enable reporting of median calendar year salaries. Of that group, the highest median salary was reported in California (see Table 1). In addition, three states were on the cusp of being reported, with 24 respondents providing their calendar year salaries.

\$110,000 \$89,236 \$84,000	Ohio Minnesota	\$79,000 \$78,000
,	Minnesota	\$78,000
¢84 000		<i>.</i>
φ0 <b>4,</b> 000	Illinois	\$77,032
\$82,582	Michigan	\$76,760
\$81,233	North Carolina	\$75,885
\$81,161	Florida	\$75,000
\$80,000	Pennsylvania	\$72,736
\$79,396		
	\$81,233 \$81,161 \$80,000	<ul><li>\$81,233 North Carolina</li><li>\$81,161 Florida</li><li>\$80,000 Pennsylvania</li></ul>

*Note.* n = 592.



Population Setting	Audi year So fe	<ul> <li>Median calendar year salaries varied by population setting:</li> <li>\$82,500 in city/urban areas</li> <li>\$80,000 in the suburbs</li> <li>\$75,000 in rural areas (see Appendix Table 9)</li> <li>Audiologists in cities and urban areas reported median academic year salaries of \$85,710 (<i>n</i> = 31). (Data do not appear in any table.)</li> <li>So few audiologists in suburban and rural locations reported academic year salaries that those results cannot be included.</li> </ul>						
Private Practice	\$84,0 salari \$73,8 Addi	Private practice <i>owners</i> reported a median calendar year salary of \$84,000 ( $n = 199$ ). Audiologists who were employed full time as salaried <i>employees</i> in a private practice reported a median salary of \$73,808 ( $n = 189$ ). (Data do not appear in any table.) Additional data on audiologists employed in private practice can be found in the <i>ASHA 2018 Audiology Survey Private Practice</i> report.						
Student Debt	to the salary unpa \$60,0 debt provi	Nearly one quarter (22%) of all of the audiologists who responded to the survey – regardless of whether they received an annual salary, hourly wage, or commission – reported that they had unpaid student debt. The median amount of unpaid debt was \$60,000, and the mean was \$73,298 ( $n = 385$ ). The median student debt was \$60,000 for audiologists who were clinical service providers ( $n = 312$ ). Debt amounts decreased with age (see Table 2).						
			ian and Mean Stu		<u> </u>			
		Age	Median Debt	Mean Debt	n			
		30 or younger	\$100,000	\$101,238	84			
		31–35 years	\$70,000	\$81,811	101			
		36–40 years	\$58,000	\$67,385	99			
		41–45 years	\$30,213	\$54,727	63			
		46 years or older	\$29 <i>,</i> 050	\$35,424	36			
		Note. n = 383.						

## Commission

Of the survey respondents who were paid primarily on an *annual* basis, 231 indicated that during the previous 12 months, they had received a median commission of \$20,000. The median commission was \$12,270 (n = 92) for respondents who received primarily an *hourly* wage and was \$82,872 for those who worked primarily for *commission* (n = 29).

For audiologists who were paid primarily on an *annual* basis, the median percentage of commission on product sales was 8%, and the mean was 16% (n = 173). The median percentage was 27% and the mean was 41% for audiologists who were paid primarily on *commission* (n = 26).



## Bonus

A total of 509 audiologists who were employed full or part time reported receiving bonuses during the previous 12 months. Regardless of whether they received an annual salary, hourly wage, or commission, the median amount of their bonus was \$2,000, and the mean was \$9,569. Three types of facilities had a sufficient number of respondents to report their means (p = .015):

- \$5,250 in hospitals (*n* = 121)
- \$10,176 in nonresidential health care facilities (n = 320)
- \$14,348 in industry (*n* = 32)

The median bonus amount was \$3,000, and the mean was \$11,851 for the 358 audiologists who were employed full or part time and received an *annual* salary. Three types of facilities had a sufficient number of respondents to report their means (p = .029):

- \$5,734 in hospitals (*n* = 93)
- \$13,668 in nonresidential health care facilities (n = 204)
- \$14,829 in industry (*n* = 30)

Survey Notes and Methodology	The Audiology Survey has been fielded in even-numbered years since 2004 to gather information of interest to the profession. Members, volunteer leaders, and staff rely on data from the survey to better understand the priorities and needs of audiologists.
Response Rate	A stratified random sample was used to select 4,500 ASHA- certified audiologists for this survey from a population of 8,293 audiologists. They were stratified on the basis of type of facility and private practice. The survey was mailed in September 2018. Second and third mailings followed, at approximately 4-week intervals, to individuals who had not responded to earlier mailings. Of the original 4,500 audiologists in the sample, 44 had undeliverable addresses, nine were retired, and 27 were no longer employed in eligible facilities, leaving 4,420 possible respondents. The actual number of respondents was 1,756, resulting in a 39.7% response rate. Because facilities with fewer audiologists (such as industry) were oversampled and those with many audiologists (e.g., nonresidential health care facilities) were undersampled, ASHA used <i>weighting</i> when presenting data to reflect the actual distribution of audiologists in each type of facility within ASHA.
Audiology Survey Reports	<ul> <li>Results from the ASHA 2018 Audiology Survey are presented in a series of reports:</li> <li>Annual Salaries</li> <li>Hourly Wages</li> <li>Clinical Focus Patterns</li> <li>Private Practice</li> <li>Survey Summary Report</li> <li>Survey Methodology, Respondent Demographics, and Glossary</li> </ul>

Suggested Citation	American Speech-Language-Hearing Association. (2019). 2018 Audiology Survey report: Annual salaries. Retrieved from <u>www.asha.org</u> .
Resources	Salary data may also be available from other sources, such as state associations and state departments of labor. Suggested websites include the following:
	Bureau of Labor Statistics, U.S. Department of Labor. (2017). Overview of BLS statistics by occupation. Retrieved from <u>www.bls.gov/bls/occupation.htm</u> (audiologists are classified as occupation code 29-1181)
	Bureau of Labor Statistics, U.S. Department of Labor. (2017). Healthcare – Audiologists. Retrieved from <u>www.bls.gov/ooh/healthcare/audiologists.htm</u>
	Council of Academic Programs in Communication Sciences and Disorders. (2016). 2016 salary survey. Retrieved from <u>www.capcsd.org/salarysurvey.html</u>
	Salary.com. (2019). Audiologist salaries. Retrieved from <u>www1.salary.com/Audiologist-Salary.html</u>
	For billing and reimbursement, please refer to the following: American Speech-Language-Hearing Association. (2019). Billing and reimbursement. Retrieved from <u>www.asha.org/practice/reimbursement</u>
Additional Information	For additional information regarding the <i>ASHA 2018 Audiology</i> <i>Survey</i> , please contact ASHA's audiology practices unit at <u>audiology@asha.org</u> . To learn more about how the Association is working on behalf of ASHA-certified audiologists, visit ASHA's website at www.asha.org/aud/.
Thank You!	Without the generous cooperation of the members who participate in our surveys, ASHA could not fulfill its mission to provide vital information about the professions and discipline to the Association membership and public. Thank you!

# Appendix

## **Table 1: Salary Basis**

Income data are used to provide information to members, students, policymakers, and others with a vested interest in the topic. Your responses will be reported in aggregate form only.

* CC(	ted to responde	nts who met the		a:		
Response	Facility typeAll facilityCollege/ universityFranchise/ HospitalNonres. retail chain(n = 1,615)(n = 142)(n = 447)(n = 66)(n = 851)					
Primarily per hour	25.3	4.2	26.2	24.2	30.4	10.4
Primarily annual salary ( <b>SKIP</b> to Q. 13.)	72.4	95.8	73.2	71.2	66.0	88.3
Primarily commission ( <b>SKIP</b> to Q. 15.)	2.3	0.0	0.7	4.5	3.5	1.3
		Too many cells (20%) have an expected count of less than 5. <u>Conclusion</u> : Too little data are available in some facility categories to test whether responses vary by facility type.				

## Table 2: Academic Year or Calendar Year

↔ CC ◆ Em		only. nts who met the or part time			er a 12-month p	eriod, select	
Response	All facility types						
	<i>n</i> = 1,106	<i>n</i> = 131	<i>n</i> = 308	<i>n</i> = 41	<i>n</i> = 536	<i>n</i> = 62	
Work 9 or 10 months per year	5.5	36.6	1.0	0.0	1.1	0.0	
Work 11 or 12 months per year	94.0	62.6	98.7	100.0	98.7	98.4	
Work other period	0.5	0.8	0.3	0.0	0.2	1.6	
					ess than 5. cility categories to	test whether	
	<i>n</i> = 1,100	<i>n</i> = 130	<i>n</i> = 307	<i>n</i> = 41	n = 535	<i>n</i> = 61	
Work 9 or 10 months per year	5.5	36.9	1.0	0.0	1.1	0.0	
Work 11 or 12 months per year	94.5	63.1	99.0	100.0	98.9	100.0	
Work other period			Removed fro	om analyses			
					ess than 5. cility categories to	test whether	

## **Table 3: Facilities**

- 8. Although you may work in several types of facilities, select the <u>one</u> type of building that best describes where you work all or <u>most</u> of the time. For individuals who work in <u>private practice or multiple settings</u>, select the type of building in which you deliver most of your services. Only one response can be accepted. Analyses limited to respondents who met the following criteria:
  - ✤ CCC-A
  - Employed full time or part time

Facility	Percentages ( <i>n</i> = 1,643)
College/university	8.7
Hospital (general, pediatric, military, VA)	27.5
Audiology franchise, retail chain	4.1
Nonresidential health care facility (includes audiologists' and physicians' offices)	53.3
Industry (hearing aid manufacturing, hearing conservation)	4.7
Other, specify:	1.7

# Table 4: Salaries, by Facility

	<u>e annual salary,</u> b	efore deductions	s, for your main	job? Bonuses a	nd commissions	will be asked
about in separate	•					
	nited to responder	nts who met the f	ollowing criteria	a:		
-	CC-A					
	mployed full time					
◆ A	nnual salary of at l	east \$1				
			Facility			
Salary	All facility	College/		Franchise/	Nonres.	
	types	university	Hospital	retail chain	health care	Industry
		Worked 9–10 mc	onths (academic	; year)		
	<i>n</i> = 57	n = 47	<i>n</i> = 2	<i>n</i> = 0	<i>n</i> = 5	<i>n</i> = 0
25th percentile	\$70,000	\$70,033				
50th percentile ( <b>Median</b> )	\$83,843	\$84,869			(n < 25)	
75th percentile	\$96,000	\$97,651	( <i>n</i> < 25)	( <i>n</i> < 25)		( <i>n</i> < 25)
Mean	\$87,047	\$86,457	, , ,	х <i>У</i>		. ,
Standard deviation	\$29,310	\$26,115				
Mode	\$80,000	\$80,000				
		Worked 11–12 m	onths (calenda	r year)		
	<i>n</i> = 953	<i>n</i> = 78	<i>n</i> = 279	<i>n</i> = 39	<i>n</i> = 479	<i>n</i> = 61
25th percentile	\$70,000	\$70,889	\$77,889	\$64,296	\$65,000	\$75,000
50th percentile ( <b>Median</b> )	\$80,000	\$84,969	\$89,000	\$73,157	\$75,000	\$84,431
75th percentile	\$95,272	\$103,711	\$100,000	\$83,235	\$87,029	\$101,810
Mean	\$86,694	\$93,643	\$90,858	\$74,819	\$83,624	\$91,111
Standard deviation	\$33,330	\$35,763	\$20,206	\$17,389	\$39,398	\$32,658
Mode	\$80,000	\$65,000	\$100,000	\$80,000	\$70,000	\$83,000
		Statistical signific		· •		
		Conclusion: Ther vary by facility typ	•	idence from the d	lata to say that the	responses

# Table 5: Calendar Year Salaries, by Function

about in sepa	base annual salary, b rate questions.		-	-	nd commissions	will be asked
Analyses	s limited to responden CCC-A	ts who met the	following criteria	1:		
*	Employed full time					
*	Annual salary of at l	east \$1				
•			Facilit	v type		
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
		Clinical s	ervice provider			
	n = 749	<i>n</i> = 14	<i>n</i> = 241	n = 35	n = 452	<i>n</i> = 1
25th percentile	\$69,000		\$75,000	\$60,000	\$65,000	
50th percentile ( <b>Median</b> )	\$79,095	( <i>n</i> < 25)	\$85,000	\$72,596	\$75,000	( <i>n</i> < 25)
75th percentile	\$92,000		\$97,565	\$85,000	\$86,211	
	Co	llege/university	faculty/clinical	educator	·	
	<i>n</i> = 48	<i>n</i> = 47	<i>n</i> = 0	<i>n</i> = 0	<i>n</i> = 1	<i>n</i> = 0
25th percentile	\$72,000	\$71,985				
50th percentile ( <b>Median</b> )	\$83,739	\$82,896	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	(n < 25)
75th percentile	\$101,167	\$100,000				
					Table 5 continues	on next page.)

# Table 5 Continued: Calendar Year Salaries, by Function

about in sepa	base annual salary arate questions. Inited to respone	_	-	-	and commission	s will be asked
*	CCC-A					
*	Employed full tim	ne				
*	Annual salary of					
•			Facili	ty type		
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
		R	esearcher			
	<i>n</i> = 19	<i>n</i> = 5	<i>n</i> = 6	<i>n</i> = 0	<i>n</i> = 0	<i>n</i> = 8
25th percentile						
50th percentile ( <b>Median</b> )	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	(n < 25)
75th percentile						
		C	onsultant			
	<i>n</i> = 7	<i>n</i> = 0	<i>n</i> = 0	<i>n</i> = 0	<i>n</i> = 1	<i>n</i> = 6
25th percentile						
50th percentile ( <b>Median</b> )	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)
75th percentile						
	·				(Table 5 continue	s on next page.)

# Table 5 Continued: Calendar Year Salaries, by Function

	ase annual salary, b	efore deduction	ns, for your main	job? Bonuses a	and commission	s will be asked
about in separa		to who mot the	following oritoric			
•	imited to responden	its who met the	Tollowing criteria	1.		
	Employed full time					
	Annual salary of at I	east \$1				
· ·			Facilit	y type		
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
		Administrato	r/supervisor/dire	ctor		
	<i>n</i> = 73	<i>n</i> = 11	n = 27	<i>n</i> = 2	<i>n</i> = 20	n = 7
25th percentile	\$80,449		\$90,000			
50th percentile ( <b>Median</b> )	\$104,293	( <i>n</i> < 25)	\$107,607	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)
75th percentile	\$135,250		\$137,014			
		Sales/trainin	ng/technical supp	oort		
	<i>n</i> = 48	<i>n</i> = 0	<i>n</i> = 2	<i>n</i> = 2	<i>n</i> = 3	<i>n</i> = 36
25th percentile	\$73,000			(n < 25)	( <i>n</i> < 25)	\$74,087
50th percentile ( <b>Median</b> )	\$81,769	( <i>n</i> < 25)	( <i>n</i> < 25)			\$82,391
75th percentile	\$96,995					\$93,578

# Table 6: Calendar Year Salaries, by Highest Degree

13. What is your <u>ba</u> about in separ	ase annual salary, be ate questions.	efore deduction	s, for your main	job? Bonuses a	nd commissions	will be asked
•	limited to responden	ts who met the	following criteria	a:		
	CCC-A					
	Employed full time					
*	Annual salary of at l	east \$1				
			Facilit			
Salary	All facility	College/		Franchise/	Nonres.	
	types	university	Hospital	retail chain	health care	Industry
		Mast	er's degree			
	<i>n</i> = 161	<i>n</i> = 4	n = 53	<i>n</i> = 12	<i>n</i> = 80	<i>n</i> = 12
25th percentile	\$66,129	( <i>n</i> < 25)	\$83,874	( <i>n</i> < 25)	\$61,659	( <i>n</i> < 25)
50th percentile ( <b>Median</b> )	\$80,721		\$92,000		\$70,097	
75th percentile	\$95,000		\$100,000		\$85,000	
		AuD as onl	y doctoral degre	96		
	<i>n</i> = 707	<i>n</i> = 44	n = 203	<i>n</i> = 26	n = 377	<i>n</i> = 44
25th percentile	\$70,000	\$67,534	\$75,000	\$67,076	\$65,000	\$74,440
50th percentile ( <b>Median</b> )	\$79,072	\$75,564	\$85,000	\$74,890	\$75,000	\$83,000
75th percentile	\$91,000	\$94,047	\$96,373	\$81,045	\$86,904	\$95,194
	·	·		(	Table 6 continues	on next page.)

# Table 6 Continued: Calendar Year Salaries, by Highest Degree

13. What is your <u>base</u> about in separate		efore deduction	s, for your main	job? Bonuses a	and commission	s will be asked
Analyses lim	ited to responden	nts who met the	following criteria	a:		
* CC	C-A					
🔶 Err	nployed full time					
🕹 🕹 🕹	nual salary of at I	east \$1				
			Facilit	y type		
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
		PhD as onl	y doctoral degre	e		
	<i>n</i> = 62	n = 22	<i>n</i> = 15	<i>n</i> = 1	<i>n</i> = 17	<i>n</i> = 4
25th percentile	\$85,599					
50th percentile ( <b>Median</b> )	\$112,705	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)	( <i>n</i> < 25)
75th percentile	\$150,000					

# Table 7: Median Calendar Year Salaries, by Years of Experience

<ul> <li>♦ CC0</li> <li>♦ Emp</li> </ul>	<i>questions.</i> ed to responder	its who met the	-	a:	and commissions	will be asked
Years	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
	<i>n</i> = 948	<i>n</i> = 78	<i>n</i> = 278	<i>n</i> = 40	n = 477	<i>n</i> = 61
1–3	\$72,000		\$72,000		\$71,545	(n < 25)
4–6	\$72,000		\$74,106		\$70,000	
7–9	\$77,135		\$83,000		\$75,410	
10–12	\$81,423		<b>#04 707</b>		\$71,000	
13–15	\$84,172	( <i>n</i> < 25)	\$91,737		\$78,500	
16–18	\$76,000	-	( <i>n</i> < 25) \$91,263		\$75,000	
19–21	\$80,000				\$72,908	
22–24	\$85,000		(m. 05)		( <i>n</i> < 25)	
25–27	\$85,000	¢00.04.4	( <i>n</i> < 25)		\$80,000	\$90,000
28 or more	\$90,000	\$99,914	\$95,000		\$81,871	

# Table 8: Calendar Year Salaries, by Sex

-	<u>base annual salary</u> , b rate questions.	efore deduction	s, for your main	job? Bonuses a	and commissions	will be asked			
Analyses	s limited to responder	nts who met the	following criteria	a:					
*	CCC-A		-						
*	Employed full time								
*	Annual salary of at	least \$1							
<u>.</u>		<b>A</b> III <i>I</i>	Facilit	Facility type					
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry			
			Female						
	n = 785	<i>n</i> = 61	n = 232	n = 29	n = 395	n = 55			
25th percentile	\$70,000	\$69,400	\$76,000	\$60,167	\$65,000	\$75,000			
50th percentile ( <b>Median</b> )	\$80,000	\$81,226	\$85,860	\$72,816	\$75,000	\$83,000			
75th percentile	\$92,000	\$98,393	\$98,000	\$80,995	\$84,000	\$100,058			
			Male						
	<i>n</i> = 167	<i>n</i> = 18	n = 47	<i>n</i> = 10	n = 85	<i>n</i> = 6			
25th percentile	\$73,123		\$84,000		\$65,340				
50th percentile ( <b>Median</b> )	\$91,925	( <i>n</i> < 25)	\$95,000	( <i>n</i> < 25)	\$90,000	( <i>n</i> < 25)			
75th percentile	\$123,524		\$111,507		\$130,000				

# Table 9: Calendar Year Salaries, by Population Setting

about in sepa	base annual salary, be arate questions. s limited to responden CCC-A Employed full time Annual salary of at le	its who met the f	-	-	and commissions	will be asked
· · · · · · · · · · · · · · · · · · ·			Facilit	y type		
Salary	All facility types	College/ university	Hospital	Franchise/ retail chain	Nonres. health care	Industry
		City/	urban area			
	<i>n</i> = 519	<i>n</i> = 43	<i>n</i> = 198	<i>n</i> = 18	<i>n</i> = 215	<i>n</i> = 30
25th percentile	\$72,000	\$72,000	\$78,326	( <i>n</i> < 25)	\$67,394	\$80,001
50th percentile ( <b>Median</b> )	\$82,500	\$82,067	\$89,000		\$75,000	\$85,000
75th percentile	\$97,561	\$106,371	\$100,000		\$90,000	\$104,297
		Subu	urban area		· · ·	
	<i>n</i> = 308	n = 27	<i>n</i> = 56	<i>n</i> = 15	<i>n</i> = 187	<i>n</i> = 24
25th percentile	\$66,102	\$67,303	\$72,567		\$65,000	
50th percentile ( <b>Median</b> )	\$80,000	\$84,694	\$89,941	( <i>n</i> < 25)	\$76,000	( <i>n</i> < 25)
75th percentile	\$92,407	\$100,000	\$100,077		\$85,000	
					(Table 9 continues	on next page.)

# Table 9 Continued: Calendar Year Salaries, by Population Setting

13. What is your base		efore deduction	s, for your main	job? Bonuses a	and commissions	s will be asked
about in separate						
Analyses lim	ited to responder	nts who met the	following criteri	a:		
* CC	C-A					
🔶 En	ployed full time					
🔸 An	nual salary of at I	east \$1				
			Facilit	ty type		
Salary	All facility	College/		Franchise/	Nonres.	
	types	university	Hospital	retail chain	health care	Industry
		R	ural area			
	<i>n</i> = 112	<i>n</i> = 8	n = 22	<i>n</i> = 6	n = 72	<i>n</i> = 3
25th percentile	\$65,000				\$60,000	
50th percentile ( <b>Median</b> )	\$75,000	( <i>n</i> < 25)	(n < 25)	( <i>n</i> < 25)	\$72,000	( <i>n</i> < 25)
75th percentile	\$97,759				\$85,077	