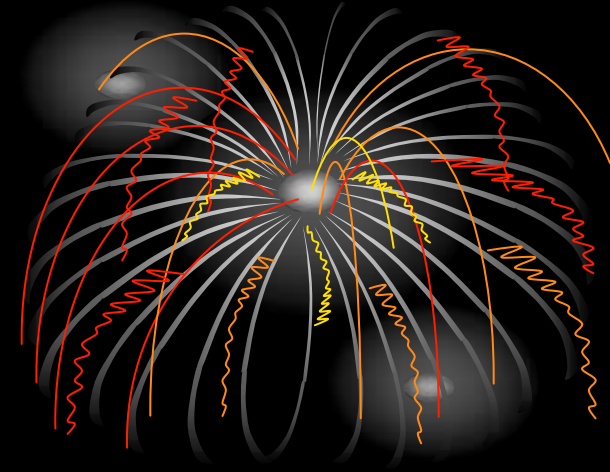




Florida International
University
Miami

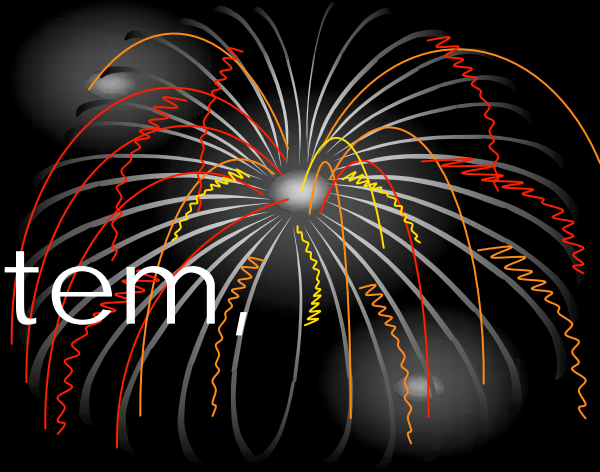
Jean S. Mead, EdD,
CCC-SLP
Coordinator of Clinical
Education



Serving Children...

Saving a Program

A CSD Program,
A Public School System,
and,



A large culturally diverse
community were on the
verge of a crisis...

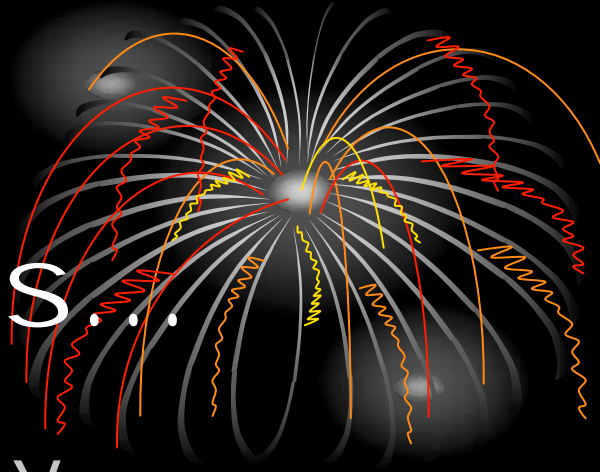
Something was happening...

What was happening?



- A late night phone call from the Dean.
- The Program was too new, too expensive, and we had too many open faculty positions.
- The University was looking at their Resources.
- Something needed to go.
- It looked like it was the newly accredited CSD Program...

But, not so fast...
We would fight this...



So, we worked diligently
through the night and into the
wee hours of the morning to
create a plan to generate
Revenue!

More late night phone calls



To friends and colleagues and administrators affiliated with Miami-Dade County Public Schools.

They had a need.

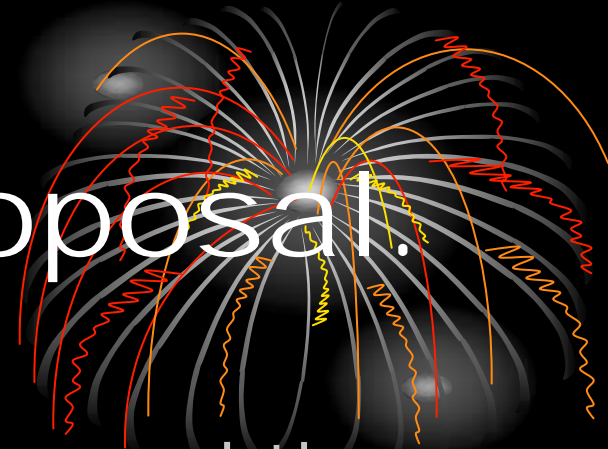
We could help fill that need. But,

How to work with two large

Institutions?

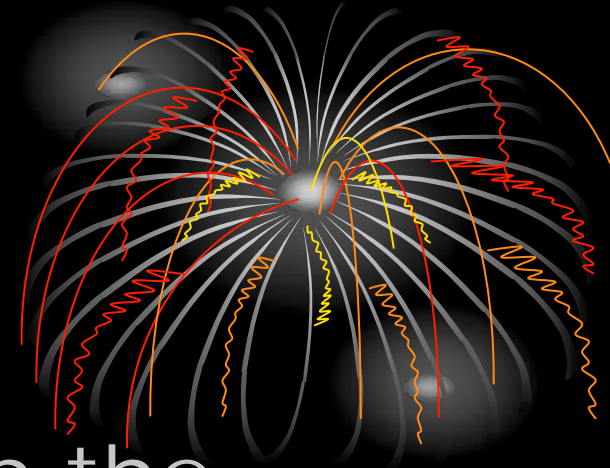
AND FAST!!!!!!

Cranking out a proposal.



- Getting decision makers to read the proposal.
- Meetings with decision makers.
- Buying time.
- Waiting.
- Hoping.
- We knew it was good.
- It had to fly.

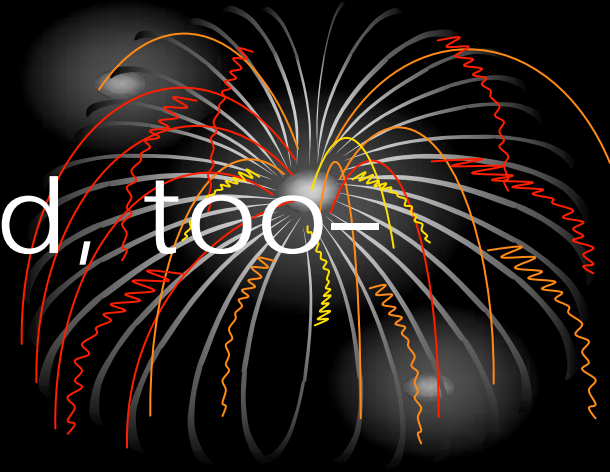
IT DID!!!!!!



- Finally, a Board Item on the Agenda for MDCPS
- Passed the board with minimal dissention.
- Began the project in August 2005.
- Now, in second year of project.

In the meantime,
Students were heard, too—
In a big way.

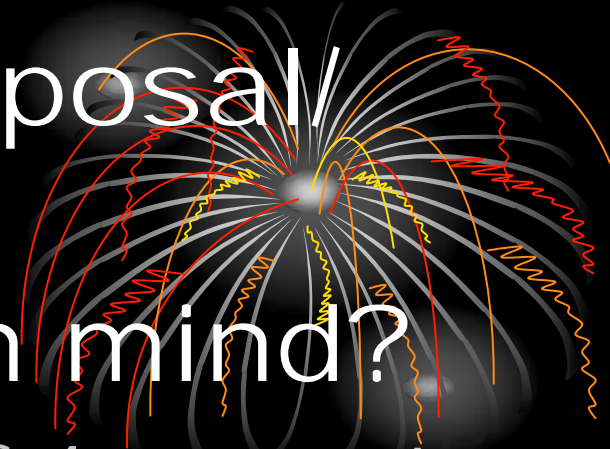
- They fought.
- They rallied.
- They were featured on nightly TV news,
- NPR and in the local newspapers.



OK, back to the Proposal/
Project...

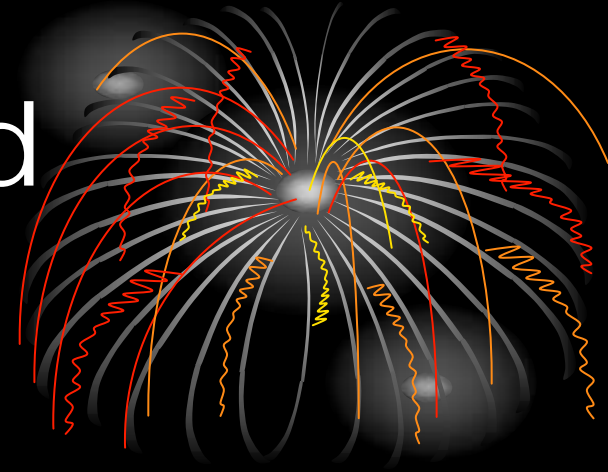
What did we have in mind?

- To fill the equivalent of 4 vacant SLP positions in MDCPS system with FIU interns under the supervision of our faculty.

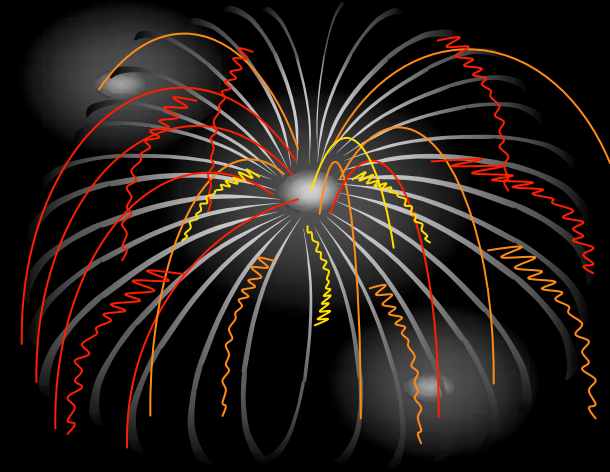


Services We Could Provide

- speech-language screenings
- hearing screenings
- speech assessments
- language assessments
- articulation therapy
- language therapy
- voice therapy
- fluency therapy
- consultations and collaboration with classroom teachers and other professionals
- consultations with family members of children with CDs
- development and implementation of lesson plans
- participation in the IEP process

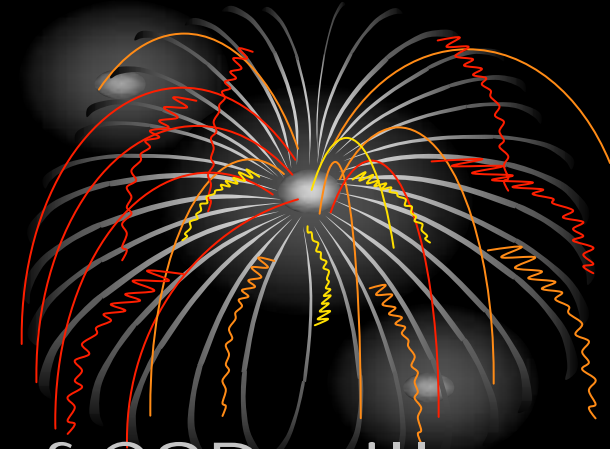


Implementation



- Meetings Galore...
- With Regional MDCPS SLPs and Administrators,
- With LEAs, (building level administrators, principals and APs)
- With Students
- With Supervisors

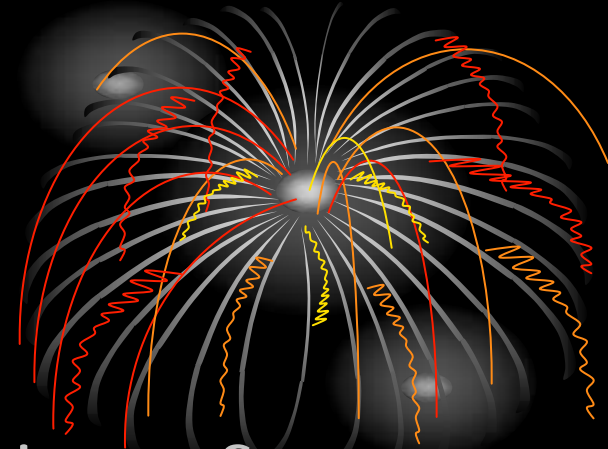
Cost to MDCPS



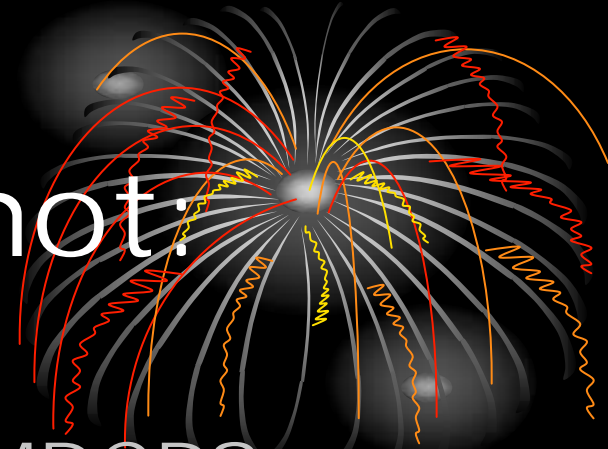
- Annually, the Department of CSD will provide speech-language pathology and hearing screening services at a rate of \$55/hour.
- 7 hours per day for 38 weeks = 1330 hours/clinician
- 4 clinicians = 5320 hours
- 5320 hours @ \$55.00/hr = \$292,600

Cost to FIU

- Adjunct faculty/ Supervisor fee @ 50.00 per hr.
- Some materials
- Some evaluation tools and protocols.



The financial upshot:



- Total amount invoiced to MDCPS:
 - \$288,000
- Total cost to FIU:
 - ~ \$70,000

Net:

~\$218,000

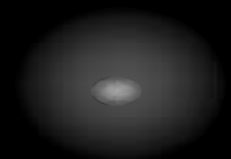
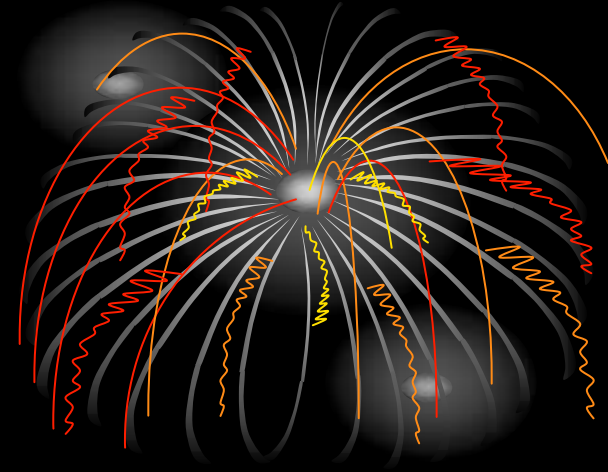
The Benefits:

To MDCPS --

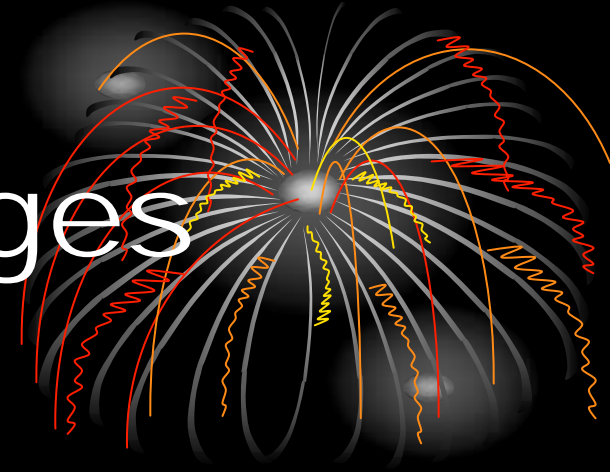
- ~300 Students served.

To FIU—

- The experience and,
- The revenue generated

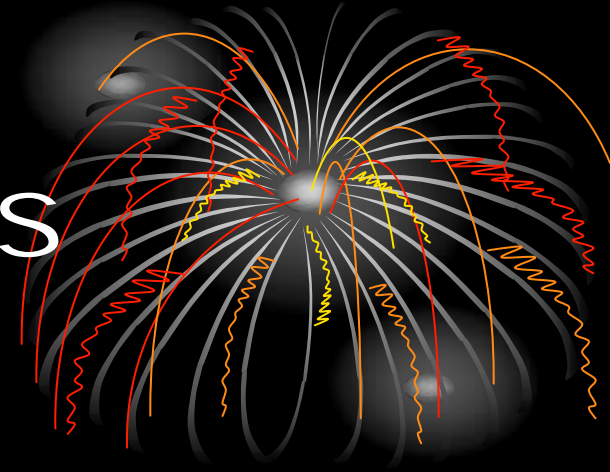


Challenges: Changes



- Number of schools
- Distance from campus
- MDCPS SLP to assist
- Supervisor Training
- Intern Labs

A work in Progress



- The Program is strong.
- Children are being served.
- And, Yes, we are celebrating!



Questions?

Copy of proposals
available upon request.